



#### Emerging Leaders & innocent partnered together to empower small holder mango farmers in India

#### the setup



We worked with 38 small holder farmers over 4 days on:

- mindset & behaviour change
- leadership
- financial literacy
- livelihoods

They continued to meet in 'leadership hubs' for peer learning

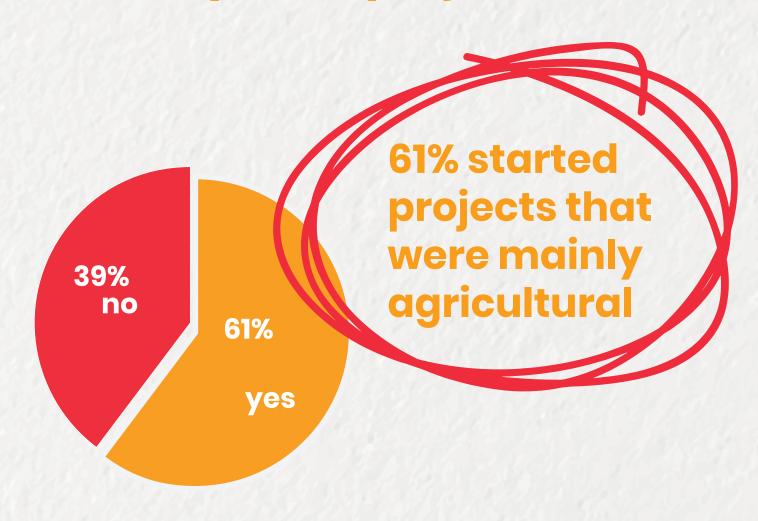
We returned twice to mentor and support them



4 months later we returned & spoke with 100% farmers to figure out what the impact was...

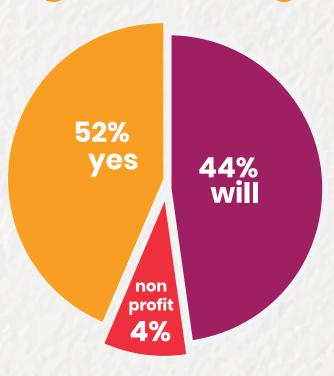
#### new projects

did they start projects?



### profit / income generating

have those projects started generating finance?



- •52% created a project generating income within 4 months
- 44% said their project would generate an additional income
  - 4% started non profit projects

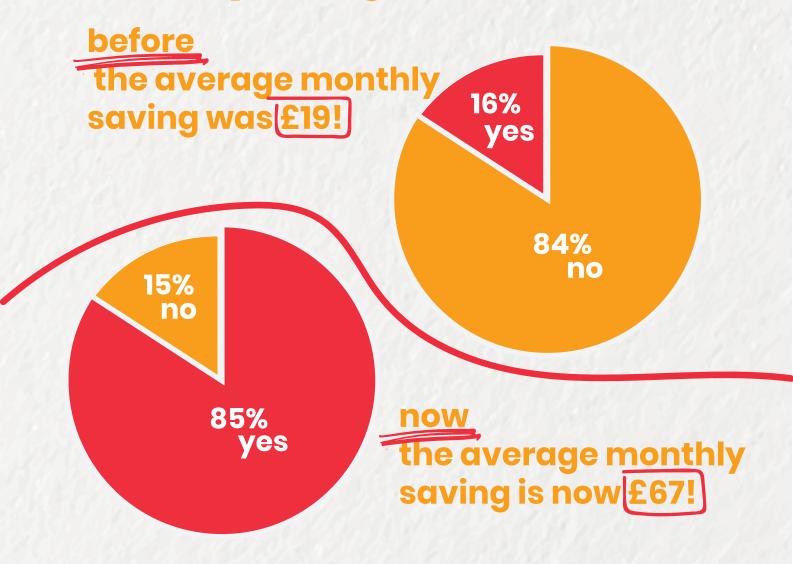
average income increase / month of 78%





#### a focus on budgeting

do they budget?





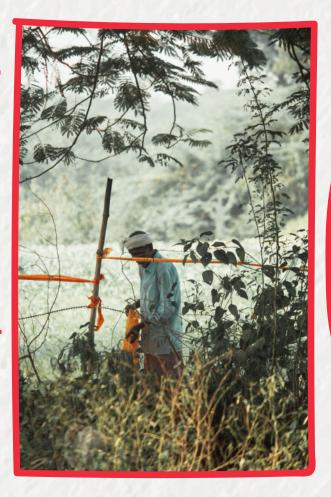
## Gurumallaiah's story from the training

### hear straight from the field

"The training highlighted the importance of saving.

The money that I have kept aside after paying all the laborers and other expenses, as part of my savings, I am going to consider as if it is not my money, but is reserved specifically for a purpose.

The money has now become a significant saving for future investments."



# the ripple effect

## the on-going impact following the training

following the training 34 farmers are mentoring con average at least five! other farmers!

- knowlege
- expertise
- best practice
- benefits of being FSA registered

#buildbackbetter

